



December 3, 2024

AWARD NOTICE
BL105-24
Provision of Repair and Replacement of Electric Motors on an Annual Contract

Pursuant to the bids received on September 6, 2024 for BL105-24 Provision of Repair and Replacement of Electric Motors on an Annual Contract the bid has been awarded to Southern Industrial Sales and Services, Inc. in the base bid amount of \$480,000.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink that reads "Brittany Bryant".

Brittany Bryant, CPPB
Purchasing Associate III

BB/km

Enclosure

BL105-24
 Provision of Repair and Replacement of Electric Motors on an Annual Contract
 Department of Water Resources

			Cole Technology, Inc. (OC)		Electric Motor Shop of Wake Forest (OS)		Smith Gray Electric Co. Inc. (OC)		Southern Industrial Sales and Services, Inc. (OC)	
ITEM #	DESCRIPTION	APPROX. QTY	HOURLY RATE	TOTAL PRICE	HOURLY RATE	TOTAL PRICE	HOURLY RATE	TOTAL PRICE	HOURLY RATE	TOTAL PRICE
1	State hourly rate for regular hours	100 HRS	\$75.00	\$7,500.00	\$100.00	\$10,000.00	\$27.24	\$2,724.00	\$26.00	\$2,600.00
2	State hourly rate for overtime hours	10 HRS	\$112.50	\$1,125.00	\$150.00	\$1,500.00	\$41.01	\$410.10	\$35.00	\$350.00
3	State hourly rate for repairs during trade holidays	10 HRS	\$112.50	\$1,125.00	\$200.00	\$2,000.00	\$41.01	\$410.10	\$35.00	\$350.00
4	State hourly rate for regular hours (field labor)	50 HRS	\$95.00	\$4,750.00	\$150.00	\$7,500.00	\$41.17	\$2,058.50	\$35.00	\$1,750.00
5	State hourly rate for overtime hours (field labor)	10 HRS	\$142.50	\$1,425.00	\$225.00	\$2,250.00	\$50.98	\$509.80	\$45.00	\$450.00
6	State hourly rate for repairs during trade holidays (field labor)	10 HRS	\$142.50	\$1,425.00	\$300.00	\$3,000.00	\$50.98	\$509.80	\$45.00	\$450.00
7	State hourly rate for field vibration analysis	20 HRS	\$95.00	\$1,900.00	\$150.00	\$3,000.00	\$50.98	\$1,019.60	\$45.00	\$900.00
8	State hourly rate for field testing	20 HRS	\$95.00	\$1,900.00	\$150.00	\$3,000.00	\$50.98	\$1,019.60	\$45.00	\$900.00
9	State hourly rate for office/shop technical lead	30 HRS	\$95.00	\$2,850.00	\$100.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00
10	State percentage of increase above contractor's cost for repair parts (not to exceed 10%)	\$150,000.00	10%	\$165,000.00	10%	\$165,000.00	9.5%	\$164,250.00	9.25%	\$163,875.00
11	State percentage of increase above contractor's cost for replacement motors (not to exceed 10%)	\$150,000.00	10%	\$165,000.00	10%	\$165,000.00	9.5%	\$164,250.00	9.25%	\$163,875.00
12	State pickup and delivery service cost from/to Gwinnett County Sites	\$10,000.00	\$75.00	\$10,075.00	\$0.00	\$0.00	Cost Plus 5% for Tractor Trailer/Emergency Courier	\$10,500.00	\$0.00-<10,000lbs Cost Plus 5% > 10,000lbs	\$10,500.00
Total			\$364,150.00		\$365,250.00		\$347,661.50		\$346,000.00	
Will Vendor Hold Pricing Firm? Renewal Option One			Yes		3% Increase		3% Increase		Yes	
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes		3% Increase		Yes		Yes	
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes		3% Increase		3% Increase		Yes	
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes		3% Increase		Yes		Yes	

Recommended Vendor:
 Southern Industrial Sales and Services, Inc.
 Attn: Stephen Smith
 5277 Chumar Drive
 Columbus, GA 31904
 Phone: 706-887-0914
Ssmith@SouthernRewinding.com
Jamerman@SouthernRewinding.com